



**Nantucket International One Design  
Fleet Association**  
c/o Nantucket Yacht Club  
P.O. Box 667  
Nantucket, MA 02554

February 10, 2019

<name >  
< company >  
< address1 >  
< city state zip >

Via Email: < email >

**Re: Bid Package for NIODFA Sail Purchase Program**

Dear < > ,

The Nantucket International One Design Fleet Association (“NIODFA”) plans to purchase fourteen new jibs for its fleet of International One Design boats. We intend to make the purchase commitment no later than November 30, 2018. We are seeking bids by October 21<sup>st</sup> for delivery of these sails to Nantucket no later than May 15, 2019.

Please provide your recommendations for the design and fabrication of the sails with consideration to the following:

- ▶ Our annual racing season extends from late June through early September, with periodic special regattas held every several years. We typically sail 16-18 race days per season. Additionally, the boats are occasionally sailed recreationally or for teaching clinics.
- ▶ Our typical wind conditions range from 12-18 knots, with approximately 20% of our racing in 18-25 knot conditions and 15% of our racing in 5-8 knots.
- ▶ Our practice has been to replace jibs every three or four years. The 2018 season was the fourth with our current jibs, which are tri-radial layout with Radian cloth by North. This design and cloth type has proven satisfactory.
- ▶ Our current jibs have telltale windows only. If there's a solution to the problem of telltales tangling on stitching we'd like to hear about it. We would also welcome suggestions or comments regarding (safety) windows.
- ▶ Our highest priorities are uniformity and durability. The sails should also be constructed to emphasize performance in all conditions and ease of handling while sailing rigging and de-rigging.
- ▶ We are accustomed to bronze hanks which attach to forestay, halyard only (no “luff wire”).
- ▶ Jibs are rolled by crew and stored in the cabin when not in use. They are not routinely washed or otherwise removed from the boats during the season except for repair.

Information on the International One Design Class and current Class Rules can be found at the class website: <http://www.iodwca.org/> .

February 10, 2019



In your bid, please specify:

- 1) Recommended design and features including:
  - ▶ Fabric – manufacturer, design, wear, handling and performance characteristics
  - ▶ Panel layout
  - ▶ Window, if any, including material
- 2) Draft stripes, leech lines, tell-tales pre-installed.
- 3) Class compliant.
- 4) Retail price and discounted price based on bulk purchase, delivered to Nantucket not later than May 15, 2019.
- 5) Tuning and trim guide.
- 6) Terms and conditions for discounts, e.g. commitment and delivery dates, payment schedule.
- 7) Service Program:
  - In season repairs based Monday pick-up from Nantucket, three-day turnaround and NLT Friday delivery to Nantucket.
  - Off-season repair, maintenance, storage, delivery program.

We request that a qualified representative from your loft be available to answer questions regarding your proposal.

Bid packages should be sent electronically to:

<technical officer name>

<technical officer email>

and

<fleet captain name >

<fleet captain email >

Thank you in advance for your interest and response. You are welcome to call me at the number shown below.

Sincerely,

<name>

Chairman, Technical Committee

NIODFA

(m) <phone>3 ET until 10/18, PT thereafter

Cc: <fleet captain name>, President and Fleet Captain NIODFA